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So, You Want to Buy a Used Car Oct 24 2019 If you or a loved one is in the market for a used car, this straightforward and often amusing guide offers everything you need to avoid common scams, make a confident buying decision, and ultimately purchase a great vehicle at a fair price. Relaying lessons learned over 43 years in the car business, Bob Bruckert pulls back the curtain on an intimidating world as he walks you through every step of the purchasing process. From determining the right vehicle for your needs to signing the final paperwork, it's all here and presented in a relatable and easy-to-understand format. Above all else, you'll learn that while times may change, the RULES of the car business never do. This book explains those rules, leveling the playing field for a game in which the stakes are high and the uninitiated are at a serious disadvantage. Whether you read it from cover-to-cover or use it as a reference throughout your buying journey, you'll find practical information on each of the following topics and more: The BEST place to shop for a used car (hint: it's not the dealer) Figuring out how much this car will REALLY cost BEFORE you buy the car Financing your car Buying vs. leasing Trade-ins Warranties and service contracts The final paperwork What to do if you bought a bad car At every step, you'll discover the (often completely legal) methods that are used to separate honest citizens from their hard-earned money, and how to avoid them. From extremely high offers on trade-ins to "working a customer on payments," there are as many ways to take advantage of an uninformed car buyer as there are types of car to buy. But in the end, the RULES never change. Once you understand them, you need only venture out with a smile on your face, your eyes wide open, and one hand firmly on your wallet. Here's to you, and a good deal on the right car!

Buying a Car For Dummies Jan 19 2022 Buying a car is never easy. Besides spending a sizeable amount of money on this investment, your liveliness probably relies on this vehicle. You need to know that your car will get you from point A to point B in a timely and safe manner—so buying a lemon is not something you can afford to do. *Buying A Car For Dummies* is for you if you need to find out how to buy, sell, insure, drive, protect, or rent a vehicle. It doesn't matter how old you are (as long as you can legally drive and have a license), this book can make your experience with cars a smooth ride. *Buying A Car For Dummies* can help you save a truckload of money over the life of your vehicle as you find out all you need to know about new and used car ownership in this entertaining and informative reference guide. This dependable book covers all avenues of buying and owning a car, from negotiating a fair price to finding reliable insurance to saving money on routine servicing. You'll stay in the driver's seat as you discover how to: Calculate how much your current car really costs you Weigh the pros and cons of buying new or used Get the best trade-in, resale, or donation value for your vehicle Pick out a cherry and avoid lemons—expert advice for buying a reliable used car Determine what features and options you really need in a new car Get the straight scoop on financing or leasing your car Find an insurance policy and company you can trust Protect your automotive assets—from steering wheel locks to full-blown security systems With *Buying A Car For Dummies* as your guide, you can park your fears, frustrations, and anxieties as you discover how to decide between buying or leasing new wheels, how to negotiate with car dealers, how to foil car thieves and carjackers, how to protect yourself in a breakdown or accident, and how to protect your automotive assets with insurance, warranties, and service contracts. Plus, the book features a list of ten great automotive Web sites for pricing information, ratings, industry news, diagnostic troubleshooting, and more.

How to Buy a Car Sep 22 2019 If you want to discover how to buy a car without getting ripped off, then get "How To Buy a Car" guide. This step-by-step guide will show you the secrets to buy a car from a car salesman insider point of view. - How to buy any car for lower price than the average car buyer. - How to get the huge discounts using the secrets to get the car that you really want. - Get insider secrets from a former auto dealer general manager. - Save money, time, and effort to get the car you want for the best price. - And much more... Click "Add to Cart" to get it now!

Smart Buyer's Guide to Buying Or Leasing a Car Dec 26 2019 A step-by-step guide to getting the right car at the best price explores a wide range of available financing options, discussing the buy versus lease alternative, the ins and outs of vehicle pricing, the negotiation process and dealership experience, trade-in prices, and other helpful strategies, advice, and facts. Original. 25,000 first printing.

Motormouth Oct 16 2021 Buying a car is one of life's necessary experiences, and one that more often brings stress and confusion than happiness and joy. Cars cost a lot of money to begin with. Then there's insurance, licenses, maintenance and gas. Buying the right car is a balancing act between wants and needs, where the consumer is trying to offset the price of gas against buying a car with a great track record for durability and low maintenance costs. But these factors have to be weighed against the purchase price. Do you buy from a dealer or off the Internet? Are there any guarantees that your hard-earned dollars are well spent? *Motormouth* is the distillation of 25 years of automotive journalism, consumer advocacy, and interaction with car buyers, young and old, from across Canada. Consumers look to a reliable and trustworthy source of information, and *Motormouth* fits the bill. Its personable, engaging and easy-to-read style will appeal to consumers as they

decide what kind of vehicle they want, what options make sense, whether to buy or lease, and go new or used, with tips, stories and enough technical information to properly inform them, and "best buys" to help make that final decision. Whether buying from a dealer or privately, Motormouth arms the consumer with the key information they need to ask the right questions, assess the vehicle properly, and cut the best deal?and maybe turn a stressful experience into a happy one.

How to Buy a Used Car Mar 09 2021 DO NOT BUY A USED VEHICLE UNTIL YOU HAVE READ THIS VERY SHORT AND SIMPLE BOOK!!! THESE STRATEGIES AND TACTICS ARE EASY TO REMEMBER AND CAN BE USED FOR A LIFETIME!!! INTRODUCTION, OVERVIEW, AND WHAT YOU WILL LEARN IN THIS BOOK; GET THE BEST PRICE; AND/OR THE BEST PAYMENT TERMS; AND/OR THE BEST INTEREST RATES; AND/OR THE BEST CONTRACT TERMS; AND/OR A GREAT WARRANTY; AND/OR INSURE YOU GET A QUALITY VEHICLE THAT WILL SERVE YOU WELL FOR A LONG TIME. IN THIS BOOK ARE SOME SIMPLE AND QUICK "MUST KNOW CONCEPTS" FOR A CAR BUYER TO UNDERSTAND TO BE ABLE TO PURCHASE A VEHICLE FROM A DEALER AND/OR A PRIVATE PARTY SELLER TO GET THE BEST PRICE; AND/OR TO GET THE BEST PAYMENT TERMS; AND/OR TO GET THE BEST INTEREST RATES; AND/OR TO GET THE BEST CONTRACT TERMS; AND/OR TO GET A GREAT WARRANTY; AND/OR TO INSURE A QUALITY VEHICLE THAT WILL SERVE YOU WELL FOR A LONG TIME. This very short book will give you the ABSOLUTE confidence, from the beginning to the end of the car buying process, of how to go out and purchase a vehicle and save thousands of dollars and receive a quality vehicle that will serve you well for a long time. This book is ABSOLUTELY the way to minimize the price you pay for a vehicle and/or how to get the best payment terms; and an ABSOLUTE way to minimize the interest rate; and an ABSOLUTE way to get closer to the terms you want; and an ABSOLUTE way to get a great warranty; and an ABSOLUTE way to insure a quality vehicle in any car buying deal. If you do not know these concepts and car buying tips, you will CERTAINLY pay more for the price of the vehicle; and/or payments will be higher; and/or the interest rate on the vehicle will be higher; and/or the other terms will CERTAINLY work against you; and/or you will not get a warranty; and/or you could possibly buy a PROBLEM VEHICLE. FURTHER, this book is short and straight to the point. This book is also very simple to follow and all the concepts are disclosed in a way that is manageable so you can master them easily and quickly and commit them to your memory or strategy and go into the car buying process with extreme CONFIDENCE and get a great deal. By now we all are aware that Dealers, Dealerships, Sales People, and Sellers of vehicle's make more when they sale the vehicle at a higher price. There is no secret that the seller's whole motivation is to sell you the vehicle at the highest price possible, and/or at the highest interest rates possible, and/or on the seller's terms. It is a very common practice in dealerships that the higher the sales person sales the vehicle for, the higher the sales person's commission. The higher the interest rate, the higher the sales person's commission. The more the sales person can convince you to sign the contract closer to his terms, the higher the sales person's commission. Therefore, it should not be a surprise to you that you need to gain the most knowledge you can to offset the sales person's strategies and tactics and save yourself some money. Money that you can use for other things. This is just common sense. The concepts, and the explanations of these concepts, will CERTAINLY put you at a better advantage and keep the Sales Person from "eating you alive." These concepts are a "MUST KNOW." This book entails a very concise and short but thorough straight to the point step-by-step guide on how to successfully get a good deal on a vehicle. Directly below are 12 SIMPLE and QUICK "MUST KNOW" concepts to understand to be able to get the best PRICE deal and/or payment terms; and/or the best interest rates; and/or the best contract terms; and/or to insure you receive a quality used vehicle. AGAIN, THESE STRATEGIES AND TACTICS ARE EASY TO REMEMBER AND CAN BE USED FOR A LIFETIME!!! Please read the concepts below. Then, continue reading and the following pages will explain and expound on each concept and what each means in detail; so you understand each. 1. TRUSTING THE SELLER IS A BIG KEY. IF AT ALL POSSIBLE, MAKE SURE...

Car deals Jul 21 2019

Consumer Reports New Car Buying Guide 2001 Aug 02 2020 Based on tests conducted by Consumers Union, this guide rates new cars based on performance, handling, comfort, convenience, reliability, and fuel economy, and includes advice on options and safety statistics.

Consumer Reports Oct 28 2022 Consumers Union, the publisher of Consumer Reports, has been an influential and defining force in American society since 1936. The organization's mission has remained essentially unchanged: to work for a fair, just, and safe marketplace for all consumers. The Consumers Union National Testing and Research Center in Yonkers, New York, is the largest nonprofit educational and consumer product testing center in the world. In addition to its testing facility in Yonkers and a state-of-the-art auto test center in Connecticut, the organization maintains advocacy offices in San Francisco, Austin, and Washington, D.C., where staff members work on national campaigns to inform and protect consumers. In addition to its flagship publication, Consumer Reports, Consumers Union also maintains several Web sites, including www.ConsumerReports.org and www.ConsumersUnion.org, and publishes two newsletters--Consumer Reports on Health and Consumer Reports Money Adviser--as well as many special publications.

Car Buying Guide 101 Jul 01 2020 If you are struggling with the idea of having to deal with dealers or salespeople- this car buying guide is for you! Whether you are buying or leasing, this step-by-step manual provides proven car buying tips for the quickest and easiest way to save the most money, in the shortest time possible- without the hassle! It even humorously translates the salespersons' lingo. For the first time ever you will know exactly how to buy a car in half the time, for a rock bottom price, with the least amount of effort. Avoid making the most expensive mistake of your life! Don't just read it...use it! The more you know the less you will pay.

Consumer Reports Cars Jul 13 2021

Used Car Buying Guide 2000 Dec 18 2021

New Car Buying Guide 2000 Apr 29 2020 Test reports, profiles, and advice on nearly 200 new cars, sport-utility vehicles, minivans, and pickups are provided by America's #1 consumer product-testing center. 240 photos and charts.

Used Car Buying Guide, 1991 Feb 26 2020 In today's uncertain economy, more car buyers are turning to the used car market. Based on the results of unbiased tests and surveys conducted by Consumer Reports, the guide evaluates fuel economy, performance level, repair record, and overall quality of hundreds of 1984-1989 cars, with detailed reports on 1987-1989 models. Ratings charts, tables, index.

Negotiating Your Best Car Deal May 31 2020 Ever buy a car and wonder if you negotiated the best deal? Do you get nervous or frustrated just thinking about buying a car? Do you want to gain insights on how car sales really work? Do you want to

approach a car deal knowing what to do and how to do it? Answering yes to any of these questions means, *Negotiating Your Best Car Deal* is a worthwhile reference for you. The insights offered in this guide help you understand why dealership sales staff are asking certain questions, and you'll learn how to respond to those questions to get to your best deal. You'll also learn how to negotiate each area of your car deal from beginning to end along with industry-specific terminology. It's time to understand what's happening around you when buying a car. Whether you're new to car buying or you've bought several vehicles over the years, there are insights worth discovering in *Negotiating Your Best Car Deal*, the guide that helps you deal with the dealer.

Car Buying Revealed Oct 04 2020 Gives advice on every aspect of purchasing a car, including determining budget limits; buying new, used, or foreign cars; negotiating a deal; and making financing arrangements.

The Car Book 2014 Nov 05 2020 Presents the latest safety ratings, dealer prices, fuel economy, insurance premiums, maintenance costs, and tires of new model automobiles.

The Ultimate Used Car Buying Guide Aug 26 2022 Don't Pay Too Much on Your Next Vehicle Purchase, Read This Guide Buying a car can be a daunting task. There are many things to consider and salespeople can be intimidating. This guide was designed to help eliminate many of the fears associated with car buying and can keep you from getting ripped off. Let's face it; you work hard for your money so I want to help you keep more of it when you buy a car and get more back when you sell yours. This guide will help make the search for your next vehicle less stressful with recommendations on what to consider and how to narrow down your search. Included are links to websites that can help you with buying and selling cars. Remember, not knowing what to expect, not doing your research and rushing through a transaction can be costly. Avoid those costs by learning from this guide. Real-life Examples Included in this guide are real-life examples of cars I have bought and sold myself. I include exactly where I sold them and how I didn't pay anything for advertising to one of the largest audiences available today. These examples also include things I did wrong so that you can learn from them. What You Will Learn: What to consider when preparing for a vehicle search Things you will want to avoid How to locate the ideal vehicle for you How to negotiate the price with proper tools Bogus fees; what they are and how to avoid Trading in your current vehicle vs. selling private party Best way to sell private party for the most money back My recent real-life example of a purchase with walk-through of the steps mentioned About the Author I have personally been buying and selling used cars for over 24 years. I was even a used car salesman myself and I know the ins and outs of the industry. I love helping others and I know that this guide can help you save hundreds or even thousands on your next purchase. Scroll up and buy now!

The Car Book Jul 25 2022 Owning a car is a ticket to independence and freedom for a large section of the population, but the prospect of owning a car for the first time can appear daunting. This extensively illustrated book, now available in paperback, provides a comprehensive guide to car ownership for drivers contemplating the purchase of their first car, and for motorists who would like to learn more about their car. The straightforward text, written in friendly, down-to-earth style, provides an essential source of information to help drivers to enjoy car ownership to the fullest.

The Haynes Used Car Buying Guide Aug 14 2021

Don't Get Taken Every Time Jun 19 2019 Completely revised with new sections on leasing and shopping on the Internet, this is the 15th anniversary edition of a book that has become the bestselling bible for successful car buyers.

The Car Buyer Feb 08 2021 A complete step by step guide for your auto purchasing experience.

Subaru Impreza Jun 12 2021 Being informed before buying a performance car is key. Mistakes made on the lot aren't just costly to the wallet, they will cost time, effort, and stress. The Essential Buyer's Guide Subaru Impreza is an expert you can take with you. This book's step-by-step guidance comes from a marque specialist. You'll be guided through the production changes and problem areas between model years to make sure their restoration or prospective purchase is correct, original, and legitimate. You'll learn a unique points system will help you to place the cars value in relation to condition whilst extensive photographs illustrate the problems to look out for. This is an important investment - STOP! Don't buy a Subaru Impreza without buying this book first! One hundred color photos, useful appendices, and expert advice means this book could save you thousands.

Used Car Buying Guide 1999 May 11 2021 Detailed reliability histories and reviews for used models from 1991 to 1998--cars, sport-utility vehicles, pickup trucks and minivans

Car Buying, Classic Car Restoration and Car Care Jan 27 2020 Buy the Paperback version of this book and get the eBook version included for FREE When anyone has the intention of buying a new car, there is certainly a lot of desire to go through with the purchase as soon as possible in order to start having fun with the car. However, it is important to take a step back and to go into the whole process of buying a car with the right knowledge in order to not fall prey to the sleazy salesmen who are more interested in closing the deal as opposed to the best interest of the customer. Even after the car is purchased, there are lots of things that have to be taken into consideration so that the car doesn't end up being more trouble than it's worth due to the car not working appropriately during inopportune times or due to spending way too much on the gas. However, by having the right knowledge from the start, you can see to it that your car remains in its best shape for as long as possible. You can expect to learn about: -How to inspect a car before buying -How not to fall for tricks of the salespeople -How to look after the restored car -How to save on fuel -How to spend less on servicing -How to take care of the car through the seasons Books included: -Car Buying Guide: Save Time and Money By Learning How to Find the Best Car Buying Opportunity and Negotiate the Best Price While Avoiding the Car Dealer's Attempts to Get the Most Money Out of You -Classic Car Restoration: A Beginner's Guide to Restoring Vintage Cars to Their Original Condition -Car Care: Learn How to Take Care of Your Car to Keep It in Tip-Top Condition for as Long as Possible While also Reducing the Bills Considerably vThe earlier you know how to look after your car and how to buy the new car properly, the more money and time and mental energy you will be saving since you won't have to commit mistakes. It's always better to learn from other people's mistakes when that is an option. If you are ready to learn how to be one satisfied car owner, then scrolling over to the BUY button and clicking it is the first step towards that.

The Classic Car Book Dec 06 2020 In an age of technically complex cookie-cutter cars, the classic car scene is flourishing, and many owners are now running classics as everyday cars. This extensively illustrated book provides the reader with all the information needed to choose, run and maintain a practical classic car, whether the owner is fanatical about preserving originality, or wishes to modernize a classic to improve reliability and practicality. It is essential reading for anyone contemplating ownership of their first classic car, and for existing owners who wish to maximize their enjoyment of the

classic car scene.

Everyone's Guide to Buying a Used Car and Car Maintenance Sep 15 2021

Used Car Buying Guide 1996 Nov 17 2021 Completely redesigned for 1996, to make it easier to find all the information on the cars on any reader's shopping list, *Used Car Buying Guide* now presents all models in alphabetical order. This annual bestseller steers consumers to the makes and models most likely to provide reliable and practical transportation, thus minimizing the chance of making a costly mistake. Photos. Charts.

Used Car Buying Guide 1995 Feb 20 2022 Featuring.

The Complete Guide to Hassle Free Car Buying Nov 24 2019 Top-selling car salesman Jake Jacobs helps readers conquer the common pitfalls of purchasing a vehicle with this complete and practical guide. Readers discover in-depth strategies for saving time and money, while avoiding hassles. All important topics are covered--from the secret profit a dealer makes when he sells a car called a hold back to government auctions.

Used Car Buying Guide Apr 10 2021 Features recommendations and ratings on hundreds of small, medium, and large-sized cars based on quality, economy, performance, and comfort standards, with judgments on crash protection, and assessments of available options

The Complete Internet Car Buying Guide May 23 2022 This book is a how-to guide for car buying using the internet.

Insider Guide to Easy Car Buying: Spend a Tenner Save a Grand Mar 21 2022 Tony Willard has been--amongst many other things in motor publishing motoring correspondent of the Birmingham Evening Mail and Editor of Automotive Management (now called AM)--the best read trade paper for the motor retail trade. There are now stacks of ways to buy cars in the UK. So many that it is really hard for consumers to know where to get best choice, best value, best service, best after-care, best credit or whatever it is that they prioritise. In addition to franchised dealers there are: manufacturers selling direct to the public; rental car companies doing the same; car-buying agents; car supermarkets; used car dealers; internet traders; importers; auctions; and personal shoppers. Most car buying guides concentrate on WHAT to buy whether it be new or used. This book covers that, but assumes the buyer knows roughly what he wants. What has been missing until now is a guide through the jungle of places and prices which tells you WHERE to buy and HOW to pay not a penny more than necessary.

The Car Buying Guide Sep 27 2022 A handy guide for consumers. Bridging the knowledge gap between the auto dealer and the consumer every step of the way. Arm yourself with insider auto dealer knowledge before financing, leasing or purchasing a vehicle. This comprehensive guide will show you how to ask the right questions for the best deal and least time consumption. Know about your trade options and aftermarket products.

The Sports Car Book Mar 29 2020 If you love driving, a sports car is the ideal vehicle. Tactile handling, strong performance, head-turning looks - these are some of the elements that make sports cars fun. Here is a complete introduction to the world of sports cars, with practical advice on how to choose the most suitable model, and what to expect when running one, as well as guidance on insurance, accessories, modifying and maintenance. Essential reading for anyone contemplating purchase of their first sports car, and for existing owners who want to maximize their enjoyment of sports car ownership.

Car Buying Guide Jun 24 2022 ☐ Buy the Paperback version of this book and get the eBook version included for FREE ☐ If you are planning on buying a car, I have no doubt that you are excited and that you can't wait to start racking up the miles in your new car. However, buying a car is a high-ticket purchase and it is very wise to know how to approach such a big purchase so that you get what you want while also getting the best price without unneeded extra costs. That is what this book is all about. I don't know anyone who looks forward to interacting with a car salesperson, or any salesperson. However, it is one of the things that inevitably have to be dealt with. In the past, car salespeople had the edge because there wasn't a lot of information out there which may, otherwise, enable the customer to have leverage in the negotiation process so that they don't get taken advantage of. However, we live in a different time in which information is abundant and ignorance is a choice. The tricks that car salespeople use are no longer a secret. For the price of a coffee, you can purchase information, such as the one within this book, that can help you to avoid paying thousands of extra dollars in the process of buying a car. Imagine what you could do with that extra cash. In this book, you can expect to learn about: -Avoiding dealership scams -Inspecting a car before buying it -How to not to fall for the tricks of car salespeople -Buying a car in ways other than through a car dealership -And much more! If you are ready to get through the process of buying a car as fast as possible and with minimum hassle, so that you can get to the fun part, which is the driving itself, then scrolling over to the BUY button and clicking it is the first step towards that.

Used Car Buying Guide Jan 07 2021 Written for the do-it-yourselfer, good enough for the pro! Find hidden rust, spot crash damage, detect body filler, size up a car with a 10-minute walk-around, find mechanical problems, road-test the vehicle, plus checklists to insure you get what you pay for.

A New Way to Buy a Car - 2nd Edition Sep 03 2020 This 2nd Edition of "A New Way to Buy a Car" has been expanded and updated to include new material and trends in the car business that were not on most shoppers' radar when the first edition was published in 2015. That's why we call it The Ultimate Consumer Awareness Guide for Novice & Experienced Car Shoppers. The industry has been changing and evolving so rapidly in the past few years that an updated guide was definitely needed to keep pace. New technologies have had a big impact on the cars themselves and on the way we now go about shopping for them. Gordon Wright, A Friend in the Car Business, taps into his decade in the car business to bring you all the information and advice you need to turn your car buying experience into an enjoyable activity. And, buying a car should be a great experience for everyone. With this detailed consumer guide, you will Discover Valuable Car Buying Tips & Advice including: - Five Steps to a Hassle-Free Car Purchase - Six Costly Misconceptions About Buying a Car - Four Car Sales Rip-Offs to Avoid - Ten Mistakes to Avoid When Visiting a Dealership - How to Get Maximum Dollars for Your Trade-in - How to Win the Battle with the Business Manager - The Decision to Lease or Buy - Understanding the Car Buying Process - Understanding the New Technologies Facing Car Buyers GARY GRANT, Wheels.ca journalist & publisher of The Garage Blog.com wrote of 'A New Way to Buy a Car', "I have seen many books over the years claiming to teach consumers how to beat the dirty car sales people at their own game. In most cases they are written by disgruntled ex-sales types who weren't able to hack it in the industry." Mr. Grant goes on to explain that "rather than a tabloid-style tell-all, Wright's book teaches the consumer how to be a better shopper by understanding more about how the dealership environment actually works. 'A New Way to Buy a Car' is an easy read that removes much of the mystery from the car-buying experience, hopefully enabling

its readers to actually enjoy buying a new car. It is a must read for anyone considering that big purchase."

Car Buying and Ownership Apr 22 2022 Teach Yourself - the world's leading learning brand - is relaunched in 2010 as a multi-platform experience that will keep you motivated to achieve your goals. Let our expert author guide you through this brand new edition, with personal insights, tips, energising self-tests and summaries throughout the book. Go online at www.teachyourself.com for tests, extension articles and a vibrant community of like-minded learners. And if you don't have much time, don't worry - every book gives you 1, 5 and 10-minute bites of learning to get you started. If you want a new car but have no idea where to start looking, how to find a good deal, or even whether to buy new or second-hand, this is an ideal book for you. It covers everything from the basics of research, buying online and abroad, dealers and specialists and the first days in your new purchase (what does that button do?). It will offer sensible and basic tips for car maintenance, including everything from safety checks on tyres, to checking oil and even how to wash, polish, and remove stubborn scratches or persistent dog hairs. With advice on everything from warranties to insurance to how to cope with a breakdown, it is ideal for any new car owner.

The Complete Idiot's Guide to Buying Or Leasing a Car Aug 22 2019 You're no idiot, of course. You keep your projects on budget at work, shop around to find the best prices on groceries and clothing, and even manage to sock away money for your kids' college tuition. But when it comes to wheeling and dealing to buy a car, you feel like someone else is in the driver's seat. Don't be taken for a ride! *The Complete Idiot's Guide to Buying or Leasing a Car* helps you learn the techniques you need to drive away in the car you want at the price you can afford. Feel confident about asking questions and bargaining, even when you have to say "no" to a salesperson. In this *Complete Idiot's Guide*, you get: